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Comparative
Legal Guides**



Practical cross-border insights into fintech law

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Expert Analysis Chapter

1

Strategic Cross-Border Mergers & Acquisitions in the Fintech Sector

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Q&A Chapters

7

Australia

Gilbert + Tobin: Peter Reeves, Emily Shen & Meg Dalco

17

Bahamas

Higgs & Johnson: Christel Sands-Feaste, Portia J. Nicholson & Kamala M. Richardson

23

Brazil

Pinheiro Neto Advogados: Bruno Balduccini, Marcela Benhossi & Raíra Cavalcanti

28

British Virgin Islands

Appleby (BVI) Limited: Andrew Jowett & Stuart Fee

34

Canada

McMillan LLP: Pat Forgione, Robert C. Piasentin, Yue Fei & Isabelle Guevara

43

China

Fangda Partners: Zhiyi Ren & Lily Yin

49

Colombia

Lloreda Camacho & Co: Santiago Gutiérrez, Carlos Carvajal & Santiago Garzón Amaya

56

Denmark

Gorrissen Federspiel: Tue Goldschmieding, Morten Nybom Bethe & David Telyas

62

Egypt

Shahid Law Firm: Rehan El-Bashary

68

Estonia

Sorainen: Kätlin Krisak & Hetti Lump

75

France

Bredin Prat: Bena Mara & Adrien Soumagne

83

Germany

Hengeler Mueller Partnerschaft von Rechtsanwälten mbB: Dr. Christian Schmies & Dr. Gerrit Tönningsen

90

Gibraltar

Triay Lawyers: Javi Triay & Jay Gomez

96

Greece

Sioufas and Associates Law Firm: Marios D. Sioufas, Aikaterini Gkana & Athanasia Vaiopoulou

103

Hong Kong

Slaughter and May: Vincent Chan

116

India

G&W Legal: Arjun Khurana, Anup Kumar & Manavi Jain

125

Indonesia

Makes & Partners: Dr. Yozua Makes, Bernardus Billy & Rován Gamaldi Saptari

132

Ireland

Matheson LLP: Ian O'Mara & Joe Beashel

142

Isle of Man

Appleby (Isle of Man) LLC: Claire Milne & Katherine Garrood

147

Italy

Lener & Partners: Raffaele Lener, Salvatore Luciano Furnari, Giuseppe Proietti & Antonio Di Ciommo

153

Japan

Chuo Sogo Law Office, P.C.: Koji Kanazawa, Katsuya Hongyo & Shun Komiya

160

Korea

Yoon & Yang LLC: Kwang-Wook Lee, Ju Yong Lee, Yong Ho Choi & Min Seok Joo

166

Malaysia

Shearn Delamore & Co.: Christina Kow & Timothy Siaw

174

Malta

GTG: Dr. Ian Gauci & Dr. Cherise Abela Grech

180

Mexico

Legal Paradox®: Carlos Valderrama & Arturo Salvador Alvarado Betancourt

189

Netherlands

De Brauw Blackstone Westbroek: Else Rowel & Marit van Zandvoort

198

Nigeria

Udo Udoma & Belo-Osagie: Yinka Edu, Joseph Eimunjeze, Pamela Onah & Oluwatobi Akintayo

207

Norway

Advokatfirmaet BÅHR AS: Markus Nilssen, Eirik Basmo Ellingsen & Sam Kronenberg

216

Philippines

Gorríceta Africa Cauton & Saavedra: Mark S. Gorríceta, Kristine T. Torres, Liane Stella R. Candelario & Ma. Katrina Rafaelle M. Ortiz

225

Portugal

Uría Menéndez – Proença de Carvalho: Hélder Frias & Domingos Salgado

Q&A Chapters Continued

- 235** **Romania**
VD Law Group: Sergiu-Traian Vasilescu & Luca Dejan
Jasill Accounting & Business: Flavius Valentin
Jakubowicz
- 243** **Saudi Arabia**
Hammad & Al-Mehdar Law Firm: Samy Elsheikh &
Ghazal Tarabzouni
- 250** **Singapore**
KGP Legal LLC: Kenneth Pereire & Lin YingXin
- 256** **Slovenia**
ODI LAW: Suzana Bončina Jamšek & Jure Gorkic
- 262** **Spain**
Uría Menéndez: Isabel Aguilar Alonso &
Leticia López-Lapuente
- 272** **Sweden**
Mannheimer Swartling: Anders Bergsten &
Carl Johan Zimdahl
- 280** **Switzerland**
Bär & Karrer: Dr. Daniel Flühmann & Dr. Peter Ch. Hsu
- 291** **Taiwan**
Xirilaw Attorneys: Sabine Lin, Yen-Chou Pan,
Peter Lin & Maiya Mai
- 298** **Turkey/Türkiye**
Ünsal Law Firm: Burçak Ünsal, Hande Yılmaz &
Alperen Gezer
- 305** **United Arab Emirates**
Afridi & Angell: James Bowden, Zaid Mahomed &
Alex Vromans
- 313** **United Kingdom**
Slaughter and May: Rob Sumroy & James Cook
- 322** **USA**
Manatt, Phelps & Phillips, LLP: Brian S. Korn,
Benjamin T. Brickner & Bernhard J. Alvine

United Arab Emirates



James Bowden



Zaid Mahomed



Alex Vromans

Afridi & Angell

1 The Fintech Landscape

1.1 Please describe the types of fintech businesses that are active in your jurisdiction and the state of the development of the market, including in response to the COVID-19 pandemic and ESG (Environmental, Social and Governance) objectives. Are there any notable fintech innovation trends of the past year within particular sub-sectors (e.g. payments, asset management, peer-to-peer lending or investment, insurance and blockchain applications)?

Determining what is or is not a “fintech” business is notoriously difficult and not always necessary, but for the purposes of this chapter we will be using the term in its conventional sense, meaning a business that uses technology (usually software) to provide, support or facilitate financial services in novel ways or with novel features. This typically means businesses that do any of the following (by no means an exhaustive list):

- Online/mobile trading platforms.
- Crowdfunding platforms.
- Financial advice using technology/apps.
- Money transfer services.
- Payment processing (any of the many stages in this process).
- Online banking of any kind.
- Insurance advice, acquisition and management using technology/apps.
- Dealings in cryptoassets, cryptocurrencies or ICOs of any kind.
- Development of back-end (non-customer facing) software for conventional banks and financial service providers to support any of its service offerings.

The trends in the UAE do not always mirror global trends, as the UAE’s regulatory environment can give rise to significant barriers to entry, especially in the financial services space, as will be described further in this chapter.

With the above in mind, we have generally seen the following trends or notable events over the last year:

- An analysis published by the Milken Institute regarding the rise of fintech in the Middle East asserts that most of the investment in the region has streamed to the payments sector. This is consistent with global fintech trends, where fast, efficient and safe payment platforms have been a major focus, given their universal importance.

- Remittances are a key growth area of UAE fintech. The UAE has always been a major user of remittances due to its large expatriate population. Three-quarters of expat remittances out of the UAE were transferred through money exchange companies. India, Pakistan and the Philippines were the top three receiving countries.
- Islamic fintech is growing and is expected to reach USD 128 billion by 2025 (according to the Global Islamic Fintech Report (GIFR) 2022). According to the GIFR, payments, deposits and lending and raising funds lead the growing segments of Islamic fintech. The GIFR also conducted a global survey with approximately 100 respondents. A main challenge in the industry identified by the respondents is the lack of capital, customer education and sourcing talent.
- Regulatory developments have been taking place in the cryptoasset space.
- The Dubai Virtual Assets Regulatory Authority (VARA) has issued its Virtual Assets and Related Activities Regulations 2023, which set out a comprehensive Virtual Asset (VA) Framework built on the principles of economic sustainability and cross-border financial security.
- In a press release issued on 28 February 2023, the Dubai International Financial Centre (DIFC) reported that during the year 2022, investment in the DIFC’s fintech and innovation community exceeded USD 615 million and the total number of active firms in the sector grew 36% to 686. Moreover, according to the DIFC FinTech Hive’s 2022 FinTech Report, the Fintech and Innovation sector in the Middle East, Africa and South Asia (MEASA) region is growing at pace with a market value forecasted to double in size from USD 135.9 billion in 2021 to USD 266.9 billion in 2027 (DIFC Press Release on 28 November 2020, <https://www.difc.ac/newsroom/news/investment-surges-difc-fintech-firms-ahead-dubai-fintech-summit/>).

1.2 Are there any types of fintech business that are at present prohibited or restricted in your jurisdiction (for example cryptocurrency-based businesses)?

Generally, the following activities are regulated in the DIFC, Abu Dhabi Global Market (ADGM) and the remainder of the UAE (UAE Onshore) (list is not exhaustive):

- Providing credit.
- Providing money services.

- Accepting deposits.
- Marketing and sale of securities (or security-like products).
- Managing assets.
- Advising on financial products.
- Digital banking.
- Digital money exchange.
- Digital payments and payment processing.
- Crowdfunding.
- Dealings in cryptocurrencies and tokens.

No fintech business is prohibited as such (unless the underlying subject matter itself is prohibited under the laws of the UAE, such as gambling or pornography), but most are subject to significant regulatory requirements and barriers to entry because they tend to constitute activities that are subject to the UAE's banking, insurance, financial services or securities regulations, all of which are regulated.

In 2017, the UAE Central Bank published its Regulatory Framework for Stored Values and Electronic Payment Systems (the **Electronic Payment Regulation**), which regulates a number of digital payment services (e.g. money remittances, peer-to-peer digital payment transactions and retail credit and debit digital payment transactions). The Electronic Payment Regulation contained a provision stating that all virtual currencies (and transactions) are prohibited. However, shortly after its publication, the Governor of the Central Bank issued a statement stating that the Electronic Payment Regulation was not intended to prohibit the use or acceptance of digital currency (the context of the statement was in reference to Bitcoin).

In UAE Onshore, there is a general prohibition on marketing unregistered collective investment schemes (i.e., funds) unless they have been appropriately registered with the Securities and Commodities Authority (**SCA**) (subject to narrow, limited exemptions). In the DIFC, there is a prohibition on marketing unregistered funds in the DIFC except through a DFSA-licensed intermediary with the appropriate type of licence, unless an exemption applies. The prohibition on the offer or sale of a fund only applies where such activity is carried out in or from the DIFC. Similar provisions exist with regards to the ADGM. There are very significant barriers to any form of public fundraising in the UAE.

2 Funding For Fintech

2.1 Broadly, what types of funding are available for new and growing businesses in your jurisdiction (covering both equity and debt)?

Fintech companies rely on venture capital and private equity models for their funding like other startups and mid-sized companies, but the following may be viewed as being more closely associated with fintech as an industry:

Seed Investment: Initial investment in fintech businesses may be provided by family and friends of the founders and other high-net-worth individuals (angel investors) in return for an equity stake. Such seed investment is often used to fund the establishment and early growth of the business before larger investment is available. Such investment must not be solicited publicly or broadly, and must be limited to “friends and family” without publicity, to avoid falling afoul of the UAE's regulations on marketing of securities.

Bank Debt: Once established and it has a track record, a fintech company may seek funding in the form of bank debt, either on a secured or unsecured basis depending on the credit-worthiness and asset base of the business.

Soliciting funds from public sources in the UAE is subject to significant regulation and tends to be prohibitive.

2.2 Are there any special incentive schemes for investment in tech/fintech businesses, or in small/medium-sized businesses more generally, in your jurisdiction, e.g. tax incentive schemes for enterprise investment or venture capital investment?

While the UAE is generally considered attractive for businesses for many reasons, there are no financial incentives specifically directed at the fintech sector. Non-financial incentives for fintech businesses to choose the UAE are its access to a large, affluent and sophisticated customer base, its utility as a base for access to the broader GCC market, and the UAE's progressive (even aggressive) supporting and adoption of new technologies, thereby creating a strong ecosystem of fintech providers and service providers to that industry.

2.3 In brief, what conditions need to be satisfied for a business to IPO in your jurisdiction?

Under UAE law, for a company to offer its shares to the public, such company must be, or take up the legal form of, a “public joint stock company”. Accordingly, a company wishing to execute an IPO will be either a newly incorporated public joint stock company, or an existing private joint stock company or limited liability company that converts to become a public joint stock company.

The IPO process in the UAE will vary, to some extent, on the basis of:

- (a) the business and the structure of the company (which is undergoing the IPO process);
- (b) which Emirate the company has its place of business; and
- (c) which market the company will be listed.

Generally speaking, UAE companies that choose to go public usually seek to list on global markets (London's AIM is popular). This is not a direct listing, but a listing of a foreign (offshore) corporation which in turn owns/controls the UAE operating entity. UAE startups do not need to worry about this at the outset, as the restructuring process to achieve “IPO readiness” will always need to occur in any event.

2.4 Have there been any notable exits (sale of business or IPO) by the founders of fintech businesses in your jurisdiction?

The year 2022 saw a number of notable transactions amid fluctuating markets. According to an excerpt from the Fintech 2022 Venture Investment Report by Magnitt, “fintech startups recorded a 183 percent year-over-year growth in funding in 2021” – this is noted as the highest yearly growth rate over the past five years. Moreover, the Magnitt report further details that a significant portion of the fintech deals (around 32%) and funding (around 49%) across MENA was focused in the UAE in the year 2021. Furthermore, four exits were announced by fintech startups in 2021, which marks the highest number of exits for the region in a single year. (Excerpt from the Magnitt Fintech 2022 Venture Investment Report, <https://magnitt.com/research/fintech-2022-venture-report-50806>.) The UAE's Al Ansari Financial Services has announced that it plans to sell a 10% stake (or 750 million shares in an IPO and list on the Dubai Financial Market).

3 Fintech Regulation

3.1 Please briefly describe the regulatory framework(s) for fintech businesses operating in your jurisdiction, and the type of fintech activities that are regulated.

We will address the UAE Onshore regulatory framework, and then each of the ADGM and DIFC. See also our response to question 1.2 for additional context.

Securities and capital market-related activities conducted by UAE Onshore are regulated by the SCA. In contrast, the UAE Central Bank regulates banking and lending institutions and payment activities while the Insurance Authority oversees and regulates all insurance activities, including insurance-based investment contracts often sold by independent financial advisors in the UAE. Each of these regulators may in turn regulate the fintech industry insofar as their relevance to their respective subject matters of oversight and regulation. The SCA and the Central Bank are the key UAE Onshore regulators.

On 30 September 2020, the Stored Value Facilities Regulation (the **Regulation**) was published by the Central Bank of the United Arab Emirates. The Regulation replaced the Electronic Payment Regulation issued on 13 December 2016 (the **Framework**). The Regulation applies to all companies licensed under the Framework, and those seeking to conduct stored value facility (**SVF**) activities under the Regulation. Applicants for an SVF licence must be incorporated within mainland UAE or a free zone, but not the DIFC or ADGRM (i.e., the financial free zones). According to the Regulation, SVF is a facility where a customer can pay an amount to the SVF issuer in exchange for storing that money there. In exchange for the SVF, this pre-paid amount can be given to the issuer via debit card, credit card, bank account transfer, reward points, cryptoassets or virtual assets. The SVF itself might be made up of virtual or digital assets, points from rewards programmes, top-up payments, online transfers or other values. Under the Regulation, there is a single licencing category: an SVF licence. The Regulation's requirements for corporate governance, general risk management and controls, as well as financial resources, including a minimum paid-up capital of at least AED 15 million and an aggregate capital of funds of at least 5% of the total float received by the SVF from customers, will need to be carefully considered by licensees. According to the Regulation, both virtual and cryptocurrency assets may be utilised as a stored value when buying other goods and services.

In January 2021, the Central Bank issued the Large Value Payment Systems Regulations (Circular No. 9 of 2020) (**LVPS Regulations**). The LVPS Regulations focus on Large Value Payment Systems (**LVPS**), which are financial infrastructure systems that support financial and wholesale activities in the UAE. The LVPS Regulations detail licensing criteria for LVPS in addition to ongoing obligations and requirements for a designated LVPS. The LVPS Regulations apply to LVPS that are operated in the UAE or LVPS and accept the clearing or settlement of transfer orders denominated in the AED currency both in the UAE and outside the UAE. They do not apply to LVPS incorporated in the DIFC or ADGM. LVPS wishing to operate in the UAE require a prior licence from the Central Bank.

At the end of 2021, the Central Bank, the SCA, the DFSA and the Financial Services Regulatory Authority (**FSRA**) of the ADGM (the **Regulators**) jointly issued "Guidelines for Financial Institutions Adopting Enabling Technologies". The Guidelines outline cross-sectoral principles and best practices for financial institutions to follow when implementing enabling technologies for the development or offering of innovative products and services. Application Programming Interfaces,

Big Data Analytics and Artificial Intelligence (**AI**), Biometrics, Cloud Computing, and Distributed Ledger Technology are some of the enabling technologies. Regardless of the financial activities carried out, the Guidelines will apply to all financial institutions that use the enabling technologies and are regulated and overseen by any of the Regulators. We move now to the ADGM and DIFC. Both operate under English common law principles and have taken a different regulatory approach than that taken by UAE Onshore regulators.

Financial services carried out in the ADGM fall under the purview of the FSRA. The main regulatory framework for financial services and fintech is the Financial Services and Markets Regulations 2015 as well as any amendments (**FSMR**). In addition, the following instruments provide guidance with respect to financial services regulation in the ADGM:

- Rulebooks of the FSRA.
- FSRA's Guidance & Policies Manual.
- Guidance Regulation of Digital Security Offerings and Virtual Assets under the Financial Services and Markets Regulations.
- Guidance Regulation of Digital Securities Activity in ADGM.
- Guidance Regulation of Virtual Asset Activities in ADGM.
- Guidance Regulatory Framework for Private Financing Platforms.
- Supplementary Guidance.

In the DIFC, the DFSA regulates financial activities and expressly prohibits financial services unless they are otherwise authorised by the DFSA. The main regulatory framework for regulation of financial services in the DIFC is DIFC Law No. 1 of 2004 and any amendments thereto (**Regulatory Law**) with guidance on the same in the DFSA Handbook. The DFSA considers financial services to include the following activities: accepting deposits; providing credit; money services; managing assets; advising on financial products; managing collective investment funds; operating an exchange; insurance; trust services; and fund administration, among others, covering many activities that are conventionally pursued by fintech companies.

3.2 Is there any regulation in your jurisdiction specifically directed at cryptocurrencies or cryptoassets?

Cryptocurrency and cryptoasset regulation has been an area of much activity over the past year. The issuance of Dubai Law No. 4 of 2022 regulating Virtual Assets in Dubai (**VA Law**) in March 2022 strengthened Dubai's position as a global hub for digital assets. The VA Law also established VARA. VARA is a regulatory body established by the government of Dubai to oversee and regulate the virtual assets industry. In line with its mandate, VARA has issued a number of rulebooks, in particular the Compliance and Risk Management Rulebook (**CRM**), which sets out the regulatory framework for virtual asset service providers (**VASPs**) operating in Dubai. The CRM is a comprehensive regulatory framework that sets out the requirements and standards that VASPs must comply with to operate in Dubai. The CRM covers a wide range of issues, including licensing, customer due diligence (**CDD**), risk management, compliance and reporting. All VASPs operating in Dubai must be licensed by VARA. To obtain a licence from VARA, VASPs must meet a number of requirements including, but not limited to, demonstrating that they have adequate financial resources to operate their business and having effective governance and internal control.

The CRM requires VASPs to implement robust CDD procedures to identify and verify the identity of their customers.

On 1 November 2020, the SCA published the SCA Chairman's Decision No. 23 of 2020 Concerning Crypto Assets Activities Regulation (the **SCA Regulation**) with effect 30 days after publication. The SCA further published Administrative Decision No. 11 of 2021 concerning the Guidance for Crypto Assets Regulations (the **SCA Guidance**). The SCA Regulation aims to regulate the offering, issuing, listing and trading of cryptoassets in the UAE and related financial activities. The SCA Guidance provides further context and details as to the procedures and fees for licences and for operating a cryptocurrency or cryptoasset business in UAE Onshore, and demonstrates that the SCA has committed significant effort and resources to its approach to the regulation of cryptoassets.

The SCA has currently created two classes of investor to whom cryptoassets may be offered. The first classification is Qualified Investors, which is broadly defined as a natural or legal person who is able to manage their/its own investments according to certain conditions. Examples of Qualified Investors include institutional investors such as banks, financial institutions or investment companies, any person who holds more than AED 75 million in assets or who maintains a net turnover of AED 150 million. In addition, where an individual holds either AED 4 million in funds or maintains an annual income of over AED 1 million, and where the licensee can verify that said individual possesses sufficient knowledge and understanding about the risks of investing in cryptoassets, that individual may also be classified as a Qualified Investor. The second class of person is, predictably, Non-Qualified Investors. In order to issue to Non-Qualified Investors, issuers must file documents with the SCA in advance of offering cryptoassets to Qualified Investors, and obtain SCA approval (a prospectus/white paper disclosure process).

The Guidance Regulation of Crypto Asset Activities in the ADGM (**ADGM Guidance**), which is regulated by the FSRA, is one of the most detailed guidelines for the regulation of cryptoassets and cryptocurrencies in the UAE. The FSMR is responsible for regulating cryptoasset activities in the ADGM.

Pursuant to the ADGM Guidance, there are some restrictions on which cryptoassets are permitted and the ADGM Guidance addresses a range of risks which are associated with cryptoasset activities, including risks related to money laundering and anti-terrorism financing, financial crime, consumer protection, data protection, intellectual property (**IP**), custody and exchange operations. Under the ADGM Guidance, the FSRA regulates entities operating cryptoasset businesses, including activities that are undertaken by cryptoasset exchanges, custodians and also other potential intermediaries.

On 1 November 2022, the DFSA's Crypto Token Regime in the DIFC came into effect (the **Crypto Token Regime**). The Crypto Token Regime is thorough, addressing risks related to consumer protection, market integrity, custody and financial resources for service providers in addition to AML/CFT concerns associated with trading, clearing, holding or transferring cryptocurrency tokens. To enable businesses in the DIFC to offer products and services relating to crypto tokens, the DFSA has expanded the scope of several present financial services operations, including advising, dealing, arranging, trading and custody. Companies considering expanding or maintaining a virtual asset business in the DIFC should seek counsel to determine whether they need a licence from the DFSA under the Crypto Token Regime. In addition, the Dubai Multi Commodities Centre (**DMCC**) (another Dubai free zone, but not a financial free zone) entered into a memorandum of understanding (**MOU**) with the SCA to establish a regulatory framework for the offering, issuance, listing and trading of cryptoassets in the DMCC.

3.3 Are financial regulators and policy-makers in your jurisdiction receptive to fintech innovation and technology-driven new entrants to regulated financial services markets, and if so how is this manifested? Are there any regulatory 'sandbox' options for fintechs in your jurisdiction?

The ADGM and the DIFC have both introduced similar concepts which allow fintech companies to develop and test their products in a controlled environment without immediately subjecting them to the regulatory requirements that would otherwise be applicable to such entities.

For the ADGM this concept is the Regulatory Laboratory (**RegLab**). In practice, the RegLab framework is applicable to two categories of fintech entities. The first category includes entities which have a fintech product that has not been tested in the UAE market and who wish to test the product in a controlled environment in the ADGM without attracting the full weight of regulatory requirements. The second category of fintech entities under the RegLab framework include those that may already be offering their fintech product in the market but wish to continue researching and developing the product within the secure confines of the RegLab.

The DIFC has a similar concept to the RegLab, which is the FinTech Hive accelerator programme under which the Innovation Testing Licence (**ITL**) was introduced. The DIFC FinTech Hive accelerator programme comprises a curriculum in which a group of selected finalists work closely with financial institutions to test and develop their solutions. Fintech firms can apply for an ITL, which is a restricted class of financial services licence that enables the fintech firm to test their new products, services and business models in a controlled environment where the rules applicable are limited to those appropriate for testing and without attracting the full compliance of regulatory requirements that would otherwise be applicable.

3.4 What, if any, regulatory hurdles must fintech businesses (or financial services businesses offering fintech products and services) which are established outside your jurisdiction overcome in order to access new customers in your jurisdiction?

A key question for any foreign business that wishes to access UAE-based customers is whether they need to be licensed in the UAE in order to carry out the activities required to do so. This is not always clear, and this uncertainty presents a challenge. The UAE's legal framework was not drafted with the internet age in mind and, as such, it applies to online business by analogy in most cases. This is difficult to do, or to predict, when it comes to determining whether a company located outside of the UAE that interacts with UAE customers over the internet is "doing business in the UAE". It is context-specific analysis and will depend on whether the company deliberately marketed to UAE customers, if their website content suggests a UAE focus, how much of their business comes from the UAE, among any other factors that appear relevant in the circumstances.

Aside from licensing issues, an entity may be required to store data collected from UAE customers physically inside the UAE. This would require the establishment of a physical presence, or contracting with service providers in the UAE to host the entity's servers, or data, or other elements of the entity's platform/offering.

4 Other Regulatory Regimes / Non-Financial Regulation

4.1 Does your jurisdiction regulate the collection/use/ transmission of personal data, and if yes, what is the legal basis for such regulation and how does this apply to fintech businesses operating in your jurisdiction?

UAE Onshore: On 26 September 2021, Federal Decree-Law No. 45 of 2021 (the **Data Protection Law**) was issued. The Data Protection Law came into effect on 2 January 2022.

The Data Protection Law applies to the processing of “personal data”:

- of any data subject who resides or has a place of business in the UAE;
- by any data controller or data processor established in the UAE (regardless of whether the processing of personal data is carried out inside or outside of the UAE); or
- by any data controller or data processor established outside of the UAE, but who carries out processing of personal data within the UAE.

Personal data is defined broadly under the Data Protection Law (in line with those used under the General Data Protection Regulations in the European Union and the data protection laws in the free zones such as the DIFC and ADGM) as any data relating to an identified or identifiable natural person. An identifiable person is one who can be identified directly or indirectly using identifiers such as name, voice, picture, identification number, online identifier, geographic location or one or more specific features that express the physical, psychological, economic, cultural or social identity of such person.

The Data Protection Law makes clear that the processing of personal data is prohibited without the consent of the data subject. Furthermore, data subject consent must be given in a clear, simple, unambiguous and easily accessible manner. The concept of data processing under the Data Protection Law refers to any operation or set of operations that is performed upon personal data using any electronic means, such as collection, storage, recording, organisation, adaptation, alteration, circulation, modification, retrieval, exchange, sharing, use or classification, disclosure by transmission, dissemination or distribution or otherwise making it available, aligning, combining, restricting, blocking, erasing or destruction.

ADGM and DIFC: The ADGM and DIFC have their own comprehensive data protection laws governing the collection, use, processing and transmission of personal data by entities working in their respective zones, and each reflects global best practice as at the date of writing.

4.2 Do your data privacy laws apply to organisations established outside of your jurisdiction? Do your data privacy laws restrict international transfers of data?

See question 4.1.

The ADGM and DIFC data protection laws require entities to (amongst others) impose conditions concerning the disclosure of personal data to third parties and the transfer of personal data outside the respective zone. Transfers of data internationally are restricted by DIFC and ADGM law, whereby the transferee must be in an approved jurisdiction, failing which assurances as to data protection equivalency must be provided to satisfy the DIFC or ADGM, respectively.

4.3 Please briefly describe the sanctions that apply for failing to comply with your data privacy laws.

Criminal and civil sanctions for privacy breach are stipulated in numerous sources of UAE law such as the Crimes and Penalties Law (Federal Decree-Law No. 31 of 2021), the Fight Against Rumors and Cybercrime Law (Federal Decree-Law No. 34 of 2021) and Credit Information Law (Federal Law No. 6 of 2010). Criminal sanctions for unauthorised access or disclosure of confidential information are imprisonment (in some cases, for at least two years), a fine (which varies widely, from AED 20,000 to AED 1 million), or both.

The DIFC and ADGM each have prescribed sanctions (Article 62 for the DIFC and Part VII for ADGM) that impose significant fines for non-compliance of the respective data protection regulations.

4.4 Does your jurisdiction have cyber security laws or regulations that may apply to fintech businesses operating in your jurisdiction?

All UAE businesses (and individuals) are required to comply with the provisions of the Fight Against Rumors and Cybercrime Law (Federal Law No. 34 of 2021), which broadly relate to information technology security, state security and commercial and financial issues deriving from the use of the internet or information technology infrastructure. The Fight Against Rumors and Cybercrime Law has extraterritorial effect.

4.5 Please describe any AML and other financial crime requirements that may apply to fintech businesses in your jurisdiction.

Providers of financial services in the UAE, including fintech companies, are subject to the UAE’s anti-money laundering and anti-terrorist financing laws. Such laws impose mandatory “know your client” and due diligence requirements, reporting requirements for red-flag transactions, record-keeping requirements, and significant criminal liability for failures to comply. For fintech companies, compliance obligations can include ensuring their products and services are secure and cannot be used for money laundering or anonymity in financial transactions.

4.6 Are there any other regulatory regimes that may apply to fintech businesses operating in your jurisdiction (for example, AI)?

See questions 4.4 and 4.5.

The UAE government is working towards accelerating the pace of AI adoption. In March 2022, the DIFC launched an AI and coding licence in cooperation with the UAE AI Office. The licence aims to achieve the vision and the goals of the UAE’s AI Strategy 2031. The AI Strategy aims to make it easier for the AI industry to be regulated and for AI technologies and processes to be adopted in order to offer government services more effectively.

5 Accessing Talent

5.1 In broad terms, what is the legal framework around the hiring and dismissal of staff in your jurisdiction? Are there any particularly onerous requirements or restrictions that are frequently encountered by businesses?

The primary law governing employment in the UAE is Federal

Law No. 33 of 2021 on the Regulation of Labour Relations (the **Labour Law**), and applicable ministerial orders implementing its provisions. These statutes and regulations apply to all employees working in the UAE, including foreign nationals. Also:

- employees working for a company with a place of business in the DIFC and who are based in, or ordinarily work in, the DIFC are subject to the DIFC Employment Law; and
- employees working for a company with a place of business in the ADGM are subject to the ADGM Employment Regulations.

Employees working in one of the many free zones in the UAE, including foreign nationals, are subject to the Labour Law in addition to employment regulations introduced in the relevant free zone. Where the free zone regulations are not consistent with the Labour Law, the Labour Law provisions take precedence unless they are less favourable than the relevant free zone regulations.

All non-UAE national employees working in the UAE require an employment permit, and a UAE residency visa, sponsored by their employer.

There are no requirements that we would describe as particularly onerous relating to hiring or sponsoring employees. The UAE is a popular expat jurisdiction and most employees in the UAE are foreign nationals.

5.2 What, if any, mandatory employment benefits must be provided to staff?

The Labour Law provides benefits to employees that cannot be waived by contract. Among these benefits are:

- an assurance via the Wage Protection System that salaries will be paid on a monthly basis;
- entitlement to overtime compensation (non-managerial roles);
- severance payments on termination;
- generous vacation allowance;
- mandatory health insurance coverage;
- repatriation benefits; and
- an administrative and judicial grievance procedure where fees are waived for employees.

5.3 What, if any, hurdles must businesses overcome to bring employees from outside your jurisdiction into your jurisdiction? Is there a special route for obtaining permission for individuals who wish to work for fintech businesses?

Before granting an employment permit to a foreign national, the Ministry of Human Resources and Emiratisation may consider whether there are any unemployed nationals who are capable of performing the job that the foreign national employee will be employed to do. Generally, this is not an obstacle in most cases.

After an employee enters the UAE on an entry permit for employment purposes, the employer must apply for a labour card (if employed in a non-free zone) or an ID card (if employed in a free zone) within 60 days of arrival. Labour cards for non-free zone employment are usually valid for two years. ID cards for employees within a free zone are usually valid for three years. The employee will then take a mandatory health test (blood and chest X-ray) to screen for communicable diseases, and upon clearance, will obtain a UAE residency visa (which allows free travel in and out of the UAE).

There is no special route for employees of fintech companies.

6 Technology

6.1 Please briefly describe how innovations and inventions are protected in your jurisdiction.

Innovations and inventions can be protected under the UAE's IP laws. These consist primarily of the Trademark Law, Copyright Law and Patent Law, each discussed briefly here.

Federal Law No. 36 of 2021 on Trademarks (**Trademark Law**) regulates trademarks registered in the UAE (whether owned or licensed). Pursuant to the Trademark Law, trademarks must be registered with the Ministry of Economy in order to benefit from protection. Trademarks are deemed to include names, words, signatures, letters, figures, graphics, logos, titles, hallmarks, seals, pictures, patterns, announcements, packs or any other marks or groups of marks intended to be used either to distinguish goods, products or services or to indicate that certain services, goods or products belong to the owner of the trademark.

Federal Law No. 38 of 2021 on Copyrights and Related Rights (**Copyright Law**) governs copyright in intellectual works, which are considered to be any original work in the areas of literature, arts or science, whatever its description, form of expression, significance or purpose. Some examples of intellectual works protected under the Copyright Law include, books, articles and other literature, and most relevantly, software. Copyright in any intellectual work arises automatically without the need for registration, but a party can choose to register their copyright with the Ministry of Economy as well, if desired.

Federal Law No. 11 of 2021 on the Regulation and Protection of Industrial Property Rights (**Patent Law**) regulates patent filing and protection in the UAE. Article 5 of the Patent Law defines the terms for obtaining a patent, stating that "a patent shall be granted for each new invention contrived from a creative idea or creative enhancement, forms an inventive step and is capable of industrial application".

6.2 Please briefly describe how ownership of IP operates in your jurisdiction.

The owner of an IP right would need to register said product or right with the Ministry of Economy in order to assert ownership in the UAE, save for copyright, which arises automatically upon creation of the work. The various types of rights mentioned above may be protected for a period of time prescribed by the applicable law. If a foreign owner of an IP right that has not registered its ownership in the UAE wishes to challenge a party that has registered the same similar IP rights in the UAE, it may do so before the UAE courts and will be obligated to prove its prior claim.

6.3 In order to protect or enforce IP rights in your jurisdiction, do you need to own local/national rights or are you able to enforce other rights (for example, do any treaties or multi-jurisdictional rights apply)?

Generally speaking, the IP holder would need to register the IP rights in the UAE as described under question 6.1 above with the UAE Ministry of Economy in order to enjoy protection, and to facilitate enforcement against third parties (although enforcement is not impossible if proof of prior registration and use in another country can be provided, although the analysis is case by case).

The UAE is party to a variety of multilateral IP conventions and treaties including, for example, the World Intellectual Property Organization Convention, the Patent Cooperation Treaty 1970, the Paris Convention for the Protection of Industrial Property 1883, the Berne Convention and the WIPO Convention and WIPO Copyright Treaty. There is expedited registration of IP rights within the GCC states, pursuant to the Economic Agreement Between GCC States. The GCC has also been pressing for a unified GCC Trademark Law, but the UAE has yet to implement this.

6.4 How do you exploit/monetise IP in your jurisdiction and are there any particular rules or restrictions regarding such exploitation/monetisation?

IP rights in the UAE may be exploited and/or monetised directly by their owner in the course of the owner's business, or can be licensed to third parties. There are no particular restrictions on such monetisation.



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Based in the Afridi & Angell Toronto office, James remains involved in UAE work in which subject matter or industry expertise are required, including in respect of TMT. He advises companies in the TMT sector on regulatory, licensing, general corporate and commercial, and strategic matters. Prior to joining Afridi & Angell, James gained in-depth technology outsourcing experience while working as in-house counsel with one of Canada's leading technology companies.

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member firm in the UAE of top legal networks and associations, most notably Lex Mundi, the world's leading network of independent law firms, and World Services Group.

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